

SALES AND USE TAX IN 2016



It's obvious why states are turning up the pressure for tax remittance. But do you know how much is at stake for your clients?

THE SITUATION

15% Increase in Online Sales

From 2014 to 2015



Federal and State Governments Taking Action

Marketplace Fairness Act

- 2013: Introduced and Passed by the Senate
- 2015: Introduced Again With Broadened State Authority



\$23 Billion Per Year Value of Missed Tax Revenue by States



34 Bills in **22 States**

State Governments Speeding Ahead of Congress

The Most Aggressive Collection States



THE CHALLENGES

60,000+

Distinct Sales and Use Tax Rates

11,000+

Local Jurisdictions in the United States

~600

Rate Changes Every Year



\$100,000

Average Cost of Small Business Audit

THE SOLUTION TO PROTECT YOUR CLIENTS

1 Centralized Source

For Calculations, Consumer Use Tax and Signature-Ready Returns



Returns-Only Offering

Upload Tax Data and Cross-Check for Accuracy



Exemption Certificate Management

Store, Update and Maintain Together



Rate Files Access

Download by State

Upload Business-Related Addresses



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